



MUNICIPAL GROUP OF COMPANIES

# ENVIRONMENTAL SERVICES GROUP



REgroup

REduce | REuse | REcycle | REsponsible

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REgroup

RE2084



RE2084

BRIDGESTONE



The Municipal Group of Companies is comprised of numerous diversified business units within heavy civil construction, mining, environmental services, and, more recently, courier and transportation services. As an organization, we have been operating for more than 50 years, and our markets include Nova Scotia, New Brunswick, Newfoundland and Labrador, Quebec, and the Caribbean. Best known by our Dexter Construction brand, we are the largest road builder and heavy civil construction contractor in Atlantic Canada — and one of the region's leading employers.

An exciting part of Municipal's growth is the emergence and significant contribution of our Environmental Services Group in both Nova Scotia and New Brunswick.

Our entry into the environmental industry began in 1999 with a 25-year design-build-operate contract for Halifax Regional Municipality's Otter Lake Waste Management Facility. Receiving, processing, transferring, and landfilling in excess of 100,000 tonnes of mixed residential and commercial wastes annually, this professionally engineered and managed facility has garnered great interest and accolades worldwide.

In 2005, the Company embarked on an aggressive expansion into the environmental services industry by acquiring a well-established solid waste collection and recycling business in the Halifax area.

Today, this company, REgroup, has grown to become the largest industrial, commercial and institutional waste and recyclables collection company within HRM, while its partners, GE Environmental and EFR Environmental, manage the South Shore and Annapolis Valley areas of Nova Scotia. In New Brunswick, Fero Waste & Recycling holds a similar position, serving the entire province and helping our Group reach more than 30,000 customer locations each week.



Leveraging its diverse customer base, the Environmental Services Group strategically moved into portable sanitation services with the acquisition of Royal Flush in Nova Scotia and Ready John in New Brunswick. As leaders in the portable toilet industry, the companies have expanded their service offerings to include industrial vacuum, flushing, hydro-excavation and visual inspection services. In addition, the Environmental Services Group provides liquid waste management services in New Brunswick through Clean Earth and J.S. Bellis.

Most recently, Halifax C&D Recycling has been added to our expanding Environmental Services Group. Halifax C&D services the needs of the construction industry in Halifax and surrounding areas by recycling waste created from building construction, renovations, and demolitions. Likewise, in Moncton, the Group acquired CRB Environmental & Demolition Services, who operates a provincially approved construction and demolition debris site along with a landfill on the east side of the city. Another significant announcement is REgroup's long-term contract to operate Halifax Regional Municipality's 26,000-tonne Materials Recovery Facility.

Our Environmental Services Group is now comprised of more than a dozen integrated companies, employing over 700 trained and dedicated staff members. Utilizing specialized vehicles and a large equipment inventory, we have become a "one stop shop" for customers across the region — equipped to meet and exceed virtually all environmental service needs.



**Complementing our work in the civil construction and mining sectors, the Municipal Group offers integrated environmental services coverage across Nova Scotia and New Brunswick.**

Anchored by REgroup (Royal Environmental) and Fero Waste & Recycling — and supported by numerous acquisitions — we provide collection and recycling for thousands of residential, commercial, industrial, construction and institutional customers. Our full range of waste management capabilities includes, among others:

- » Residential Solid Waste Collection
- » Industrial/Commercial/Institutional Waste Collection
- » Recyclable and Organic Materials Collection
- » Recyclables Processing
- » Compost Bins
- » E-Waste
- » Construction Debris Recycling
- » Portable Sanitation and Toilet Rentals
- » Shower Trailer Rentals
- » Roll-Off Containers
- » Front-End Containers
- » Compactor Sales/Rentals
- » Liquid Waste Collection, Treatment and Disposal Services
- » Line Flushing
- » Manhole Cleaning







# NOVA SCOTIA

RE|group

envirosoil



ESC  
environmental

EFR  
environmental

GE  
environmental

MIRROR

Amherst

Truro

Middleton

Sheet Harbour

Halifax

Bridgewater



# NEW BRUNSWICK





# KEY SERVICES

## SOLID WASTE COLLECTION



Simply put, efficient solid waste collection keeps our towns and cities clean. From traditional garbage (often termed MSW or “municipal solid waste”) to recyclables to organics, trash disposal is an invaluable service in our communities. As such, streamlined collection — of waste, recyclables, and organics materials — is one of the primary services provided by our organization throughout Nova Scotia and New Brunswick.

Led by a fleet of clean, reliable vehicles and safety-conscious, professional drivers, our organization serves tens of thousands of homeowners and businesses across the region. In fact, we currently hold many significant contracts in key towns across NS and NB, as well as dozens of large and small commercial collection contracts.

## RECYCLING



As a regional leader in waste management and recycling, the Environmental Services Group prides itself on sustainable practices. Naturally, this entails a heavy emphasis on “reducing, reusing and recycling” as it pertains to our collective service offerings. Our presence alone enables us to play a large part in sorting and diverting recyclable materials from local landfills, and it’s a responsibility we take seriously.

Many of our divisions handle the collection and recycling of residential and commercial recyclables, which can include such materials as plastics, glass, paper/fiber/cardboard, metal, tires, textiles, electronics (“e-waste”) and compost. This experience recently helped us win the operation and maintenance contract for the Materials Recovery Facility (in Bayers Lake Business Park near Halifax).



# SOLID WASTE PROCESSING



Waste processing essentially refers to the entire course of action for trash collection, transport, sorting, treatment and final disposal. It entails all forms or “streams” of waste including metals, wood, plastics, paper, glass and even electronics, as well as household hazardous waste. Regulations can vary widely depending on materials and processing methods, which is we work so closely with local partners to ensure maximum compliance and environmental responsibility.

MIRROR NS, yet another division within our Environmental Services Group, is the proud operator and manager (as well as award-winning designer) of the Otter Lake Waste Processing and Disposal Facility off Highway 103 near Halifax, NS. The cornerstone of Halifax Regional Municipality’s globally recognized waste management system, this 190-acre site features a front end sorter/processor, waste stabilization facility, and residual disposal facility.

# WASTE TRANSFER OPERATIONS



Permitted waste transfer stations are designed to be an efficient and safe tipping point for waste and recyclables. These materials are loaded into larger heavy goods vehicles better suited to travelling longer distances and transported to another location for processing or disposal.

For our local waste collection customers, this means the smaller waste collection vehicles are more efficient with less distance travelled to tip, thus allowing more time to collect waste and recycling materials. This not only reduces the carbon footprint of our customers operations but in turn helps to reduce traffic movements in the local area.

We use a variety of bulk haulage vehicles depending on the type of operation and the material to be transported. Our fleet of modern bulk haulage vehicles ensures we deliver a safe, high quality and carbon-friendly service to our customers.

# KEY SERVICES

## ORGANICS COLLECTION



It is important to manage green waste using a sustainable and environmentally-friendly approach. Composting is an ideal way to not only divert waste from (and extend the life of) local landfills but also to create valuable fuel for enhancing soil and plant growth. Compost is essentially “green” waste such as food and leaves that can break down on its own or with “natural” means of assistance to speed up the process, including aeration, shredding and rotation.

Our Group offers a variety of green waste solutions to composting, from bin programs to pickup schedules. We even provide a commercial cart-washing service in Goodwood, NS. The largest of its kind in Eastern Canada, REgroup’s bin washing facility is a significant part of our approach to providing cleaner, more innovative services. Our cart cleaning process utilizes environmentally-friendly bio soaps — enabling us to empty, sanitize, rinse, deodorize and return up to 1000 carts a day.

## CONTAINER RENTALS



For a variety of purposes (renovations, cleanup projects) and a variety of materials (construction debris, cardboard) our waste collection bins can store large volumes of waste until pickup and disposal at local processing facilities.

Our container (dumpster) rentals cover all types of bins to satisfy your garbage collection needs: roll-off, front-load, rear-load, and bread box. We also provide toters (carted green and blue bins) for recyclables and organics. Thanks to our wide coverage area and internal partnerships, the Environmental Services Group has the ability to service any size account. It’s why so many customers turn to us for all of their collection needs: businesses, industrial sites, apartment complexes, schools, offices, hospitals, restaurants, contractors, residences and more!



# PORTABLE TOILET RENTALS



For use at all sorts of special events such as concerts, barbecues, weddings, sports tournaments - as well as construction and industrial sites - our portable restrooms are a cost-effective and convenient choice for consumers. Models vary widely in style and offerings, with regular/standard types, wheelchair-accessible washrooms, winterized units, and even specialized units, such as shower and washroom trailers, for higher-end events and corporate functions.

Portable toilet accessories often include handwash and sanitizer stations (either standalone outside the toilets or within the actual units) as well as additional options like pumping services and holding tanks. Thanks to partnerships within our group, we can accommodate portable washroom rental needs across the region - that is, provide clean and reliable products all backed by professional customer service and prompt delivery/removal.

# SEPTIC SERVICES



Everything that goes down our drains - through toilets, showers, tubs and sinks - ultimately runs into the septic system, which is why a properly functioning system is so critical. Clogged pipes, infrequent septic tank pumping, cracked tanks and many additional factors can cause a septic system to malfunction, resulting in foul-smelling backups and swollen drainage fields, among other potentially costly cleanup problems. Thankfully, there are experts who can provide helpful guidance and professional services when required.

Through Royal Flush (in Nova Scotia) and Ready John (in New Brunswick), we deliver a variety of services such as Septic Tank Cleaning and Septic Tank Maintenance to protect your system and keep it running efficiently. Pumping, inspection, and tank identification are just a few, and if it's something we don't handle ourselves, we'll be sure to point you in the right direction.

# KEY SERVICES

## LIQUID WASTE PROCESSING



Septage is the by-product from pretreating household wastewater (sewage) in a septic tank, and its disposal is typically handled in one of four ways: via land spread, private lagoons, private dewatering facilities or municipal treatment plants. Clean Earth, part of the Environmental Services Group and in operation for close to 20 years, runs two private facilities in Fredericton and Saint John, New Brunswick. Each location provides sludge dewatering for residential, commercial and industrial septic/waste haulers.

Clean Earth allows haulers (via smartcard technology) to access its facilities at anytime, enabling for safe and convenient disposal. Moreover, a highly efficient cleaning process screens, stores and separates waste into 2 streams, with effluent water going into the municipal wastewater system and solids going into a roll-off container. The Solids are then taken to a compost company where the dewatered biosolids can be used as feedstock.

## C&D DEBRIS



Construction and demolition debris refers to the waste generated by construction, renovation, and/or demolition projects. This can entail wood, metal, wiring, pipe, nails, shingles, insulation, and so forth. With such a wide range of unwanted materials, it's important to consider (1) the size of the job and (2) the types of debris to be collected and removed. Whether it's a commercial or residential job, it's important to sort and transport your waste responsibly.

Our Environmental Services Group is well equipped for handling construction and demolition debris. Not only do we rent a full range of collection bins — specifically roll-offs — but we now operate several new acquisitions that specialize in this area: Halifax C&D, CRB Environmental, New Leaf, and Leger. Thanks to our expertise, we can help contractors and homeowners alike in finding the right solutions.



# RECOGNITION

Over the years, the Environmental Services Group has served clients of all types and sizes. Our team prides itself on responsiveness, flexibility and professionalism. Whether it's the prompt delivery of a last-minute dumpster, or the dependability of residential waste pickup — or just about anything you need for reliable environmental services in our region — we will get it done, as many satisfied clients can attest!

“ Southwest Properties Ltd. has been using Royal Environmental (REgroup) as our waste hauler since the company's inception. They service our entire portfolio, for all 5 waste streams — regular waste (garbage), blue bag recyclables, compost, mixed paper and corrugated cardboard.”



“ Initially Fero provided waste disposal services but now they are also our supplier of toilet facilities, waste water disposal and grease disposal. The service that Fero provides is excellent and the people that have helped us have been outstanding.”



“ Fero is extremely reliable with pick up times and the staff is so friendly — always going above and beyond to do the best possible job. I would recommend Fero to anyone who wants excellent service at a fair price!”



“ Jollytails uses REgroup for several of our locations, and in addition to the excellent price, their service is always on time and professional. They are also very quick to help if you need extra pick ups or if your needs change in any way.”



“ REgroup helped us transition from insourced to outsourced waste collection in our Dartmouth apartment portfolio. Once the project was settled and expectations were aligned, REgroup provided (and continues to provide) consistent and quality service, allowing us to focus on other aspects of the business.”



“ We have always received outstanding service from Fero. As national providers of services to our top clients, we rely on the support and dedication of our vendor partners like Fero. This goes far beyond the basics of providing good service; it also includes the loyalty and support we need when things get complicated.”



“ Fero has been providing high quality waste removal services for over 15 years. Besides friendly and reliable waste removal services, Fero has been a major supporter of countless philanthropic initiatives within our community. Thank You Fero for being both a high quality service provider as well as an excellent Corporate Citizen.”





# OUR ADVANTAGE

**The Environmental Services Group is always striving to enhance customer service and efficiency.**

Not only do we leverage some of the latest technology (to manage vehicles and collections) but we also provide value-added products and services (such as packaged offerings and secure online payments). We're proud community members in all of the areas we serve, and we're equally proud to be associated with many reputable organizations in the region, including the New Brunswick Construction Safety Association (NBCSA), Building Owners & Managers Association (BOMA) Nova Scotia, and the Investment Property Owners Association of Nova Scotia (IPOANS).



We are the only environmental services provider in Nova Scotia and New Brunswick to offer AIR MILES® reward miles!





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